

Africa Tea Brokers Limited

Tea Chart 2012

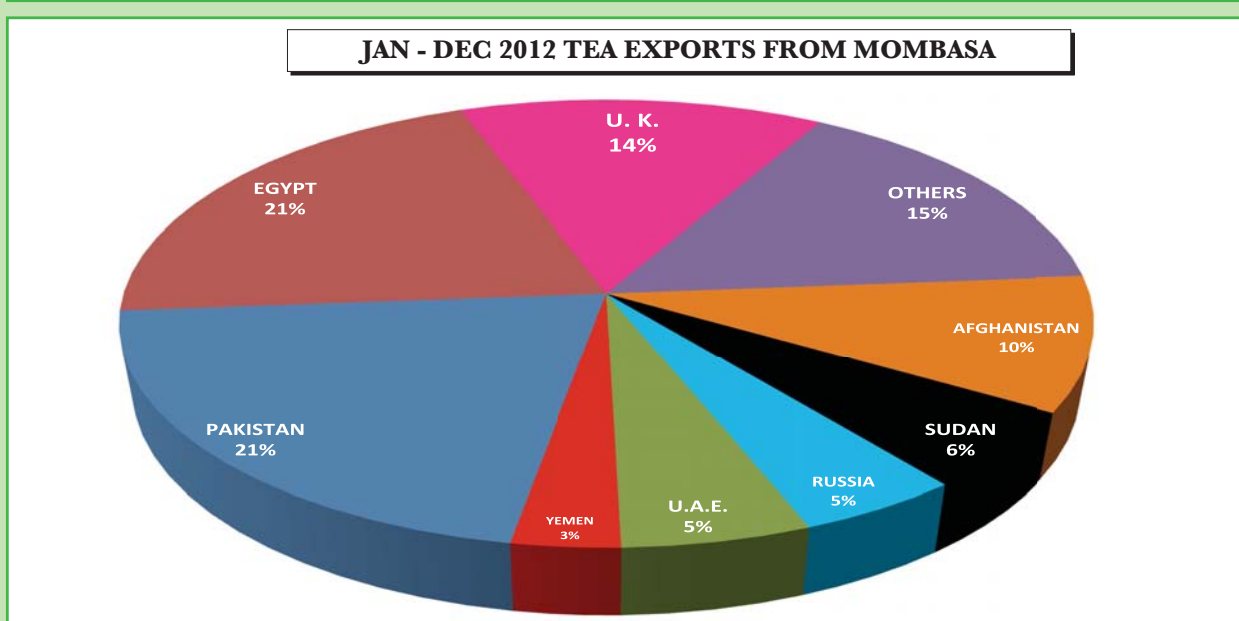
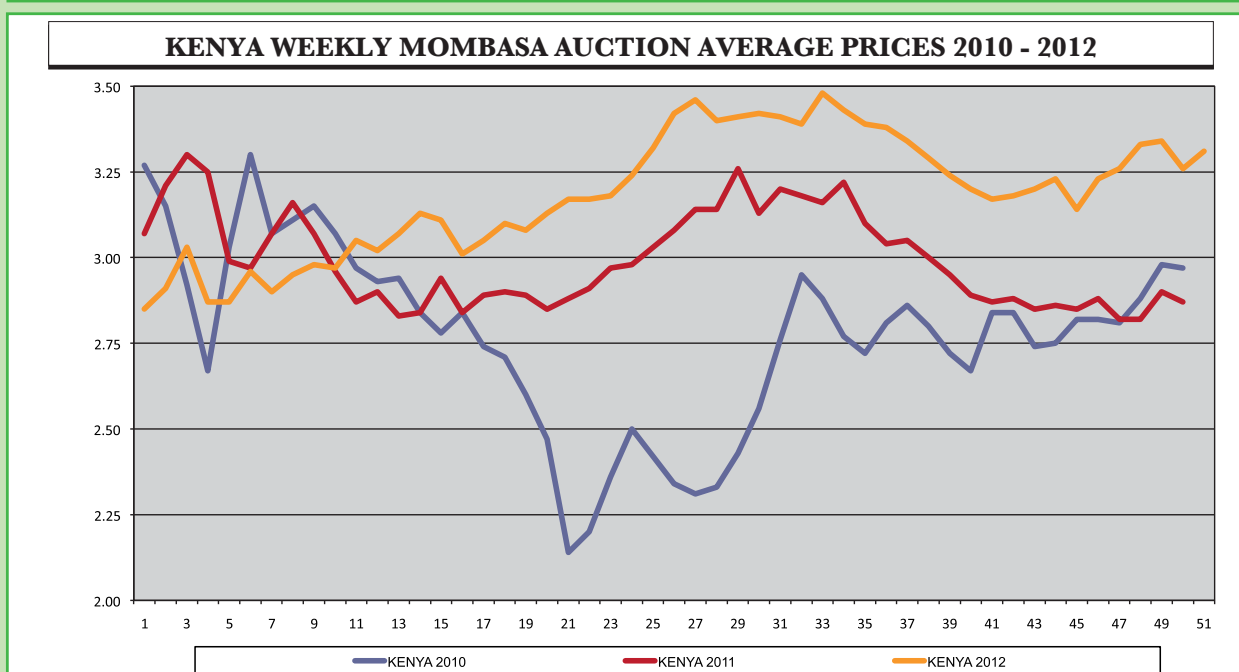
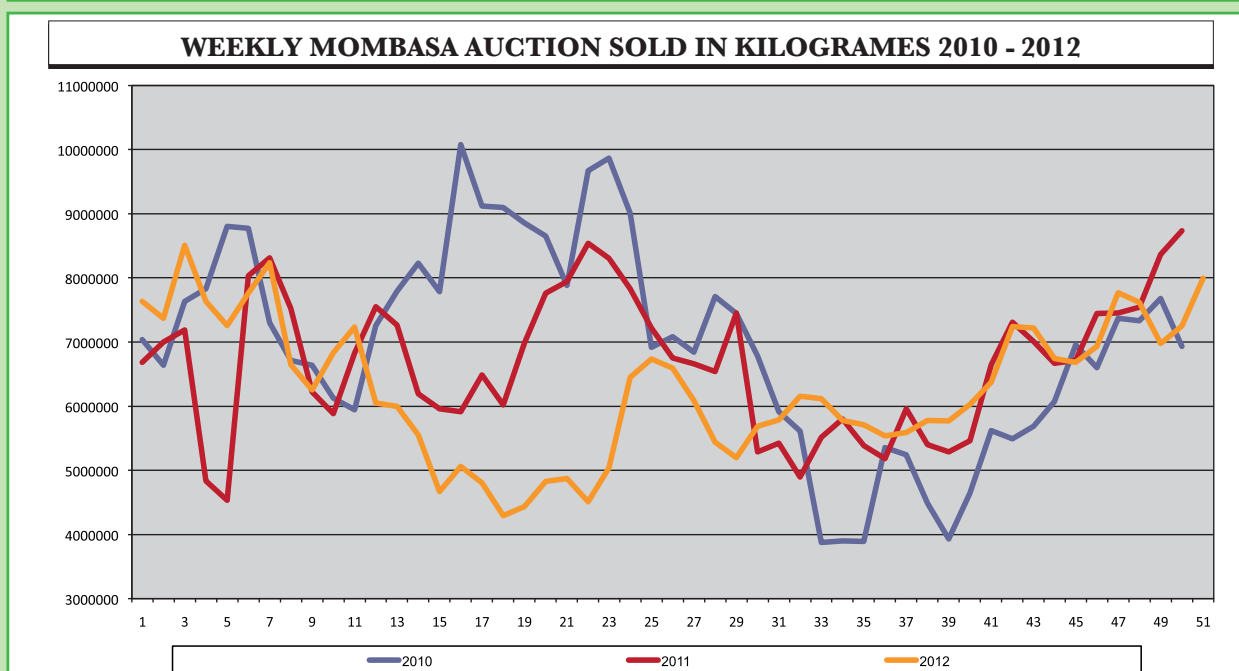
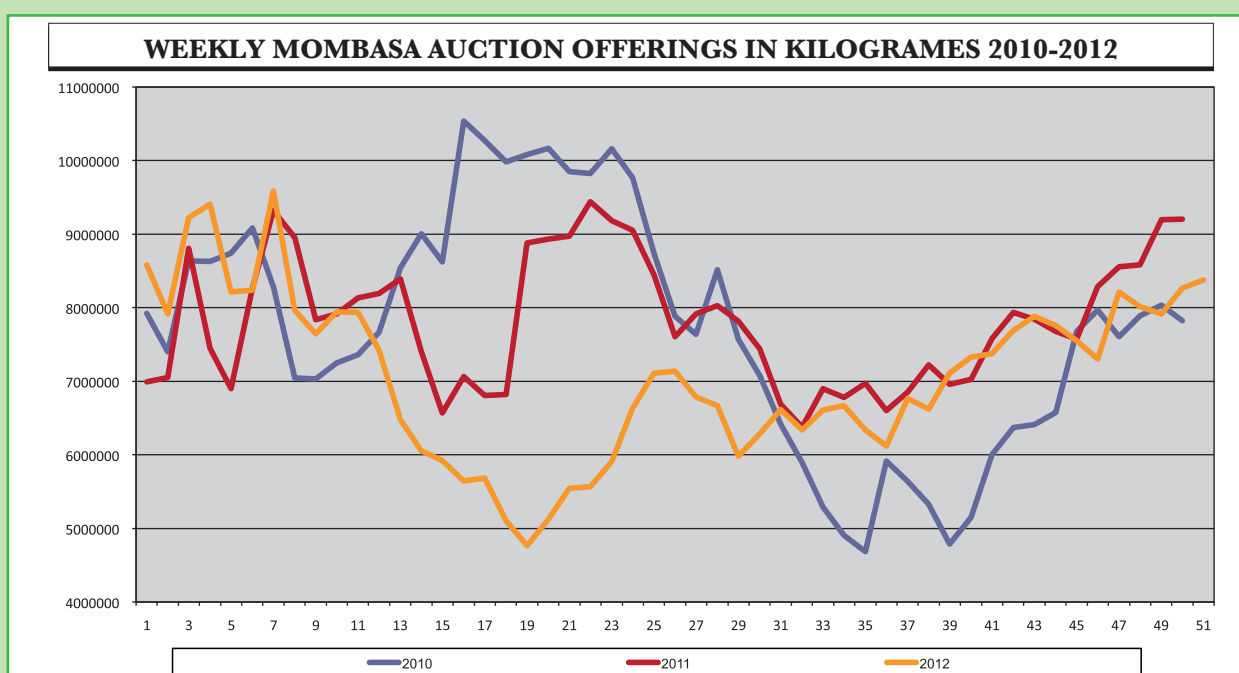


Table 1. MOMBASA AUCTION AVERAGE PRICES PER COUNTRY

Country	2010 (US\$/Kgs)	2011 (US\$/Kgs)	2012 (US\$/Kgs)
Kenya	2.76	2.98	3.18
Uganda	1.77	1.76	1.87
Rwanda	2.61	2.73	2.87
Burundi	2.48	2.77	2.99
Mozambique	1.25	1.16	1.09
Tanzania	1.52	1.38	1.46
DRC	1.82	1.88	1.89
Madagascar	1.95	1.99	1.82
Malawi	1.25	1.25	1.15
TOTAL	2.54	2.72	2.88

Table 2. MOMBASA AUCTION OFFERINGS PER COUNTRY

Country	2010 ('000)kgs	2011 ('000)kgs	2012 ('000)kgs
Kenya	285,030,132.60	281,956,876.00	259,692,483.50
Uganda	56,981,139.00	60,513,870.50	57,957,391.50
Rwanda	17,899,582.00	20,885,006.70	18,829,739.40
Burundi	6,461,198.00	8,539,711.00	9,292,426.00
Tanzania	13,196,300.10	12,368,078.40	10,105,294.00
DRC	571,607.50	416,406.00	298,727.00
Madagascar	225,748.00	294,071.00	242,883.00
Malawi	2,423,996.20	3,777,304.00	2,202,951.40
Mozambique	2,851,031.00	2,645,709.00	2,743,168.50
TOTAL	385,640,734.40	391,397,032.60	361,365,064.30

Table 3. WORLD TEA PRODUCTION (Metric Tonnes Rounded)

Country	2009 ('000)kgs	2010 ('000)kgs	2011 ('000)kgs
India	978,999.00	966,403.00	988,328.00
Bangladesh	59,995.00	59,272.00	59,320.00
Sri Lanka	289,778.00	331,427.00	328,632.00
Indonesia	136,481.00	129,200.00	119,651.00
China	1,358,642.00	1,475,060.00	1,623,214.00
Vietnam	175,000.00	170,000.00	178,000.00
Kenya	314,198.00	399,006.00	377,912.00
Uganda	50,982.00	59,140.00	54,178.00
Tanzania	32,092.00	31,646.00	32,775.00
Burundi	6,600.00	6,800.00	7,000.00
Rwanda	20,535.00	22,249.00	24,000.00
Malawi	52,559.00	51,591.00	47,056.00
Zimbabwe	12,125.00	14,293.00	14,622.00
Others	456,398.00	454,112.00	444,536.00
TOTAL	3,944,384.00	4,170,199.00	4,299,224.00

Table 4. MOMBASA AUCTION MONTHLY QUANTITIES OFFERED / SOLD AND AVERAGE PRICES

	Kgs Offered 2010	Kgs Sold 2010	Ave Prc \$ 2010	Kgs Offered 2011	Kgs Sold 2011	Ave Prc \$ 2011	Kgs Offered 2012	Kgs Sold 2012	Ave Prc \$ 2012
JAN	32,588,168.9	29,138,805.4	2.83	30,289,095.3	25,702,421.9	2.95	43,343,351.2	38,407,598.1	2.64
FEB	33,154,686.1	31,588,843.8	2.94	33,438,835.7	28,405,079.8	2.77	33,437,862.7	28,898,579.7	2.65
MAR	37,853,590.0	33,782,447.0	2.79	40,474,544.9	33,753,925.5	2.75	29,777,156.5	26,110,909.0	2.75
APR	28,161,989.1	26,099,713.7	2.61	21,036,116.4	18,065,272.5	2.67	28,413,903.1	24,386,975.7	2.78
MAY	50,344,458.0	43,608,724.8	2.34	40,406,807.0	35,201,804.2	2.61	21,007,202.6	18,645,875.0	2.80
JUN	38,452,335.7	35,460,071.5	2.23	36,126,137.7	31,891,009.5	2.71	26,794,250.5	24,816,362.0	2.88
JUL	31,606,616.0	29,079,386.0	2.16	31,368,451.9	27,400,516.7	2.80	32,342,086.5	28,193,200.0	2.99
AUG	29,588,676.0	26,078,598.7	2.40	34,184,904.2	26,924,381.2	2.64	25,949,415.5	23,763,228.0	3.09
SEP	21,568,541.5	18,975,103.4	2.47	27,651,417.7	21,929,284.4	2.66	26,618,696.2	22,681,209.0	3.04
OCT	22,303,143.7	19,690,884.7	2.50	29,489,155.5	24,694,674.5	2.65	38,031,387.7	33,605,422.4	2.97
NOV	36,240,788.9	32,690,456.4	2.53	39,942,424.8	35,288,589.3	2.66	31,090,784.5	28,999,044.8	3.05
DEC	23,748,008.2	21,952,568.6	2.69	26,989,041.0	24,646,131.7	2.61	24,558,967.3	22,223,337.5	3.08
TOTAL	385,611,002.1	348,145,604.0	2.54	391,396,932.1	333,903,091.2	2.72	361,365,064.3	320,731,741.2	2.88

